

## **Help Wanted**

**Position Title:** Technical Salesperson-Part time (potential full-time opportunity)

### **Position Summary:**

The individual will be responsible for the development of sales through verbal, written and in-person communications. The salesperson will customarily and regularly be engaged away from the company's place of business.

### **Essential Duties:**

- Obtain purchase orders and/or contracts involving services and/or materials.
- Interface with potential and existing clients and office staff.
- Able to work independently and develop sales with only occasional management involvement.
- Assist with marketing literature development or enhancements.
- Assist with proposal development as requested.

### **Qualifications:**

- In-depth experience with projects or services that are being promoted. This involves welding, fabrication, inspection services, associated with high pressure boilers piping, valves and fittings.
- Mature and task orientated.
- Extensive experience with effective interpersonal relationships and communications.

### **Physical & Mental Demands:**

- Reading, calculating, working under pressure.
- Travel to customers, sites, etc.
- Ability to get along with others.
- Climbing, stooping, visual acuity, etc.

### **Attendance Requirements:**

- Due to the nature of the work involved, this position is not regimented to a particular time, but involves flexibility and suitable commitment to achieve acceptable results.